

**15 Minutes a Week,  
consistent income.**



# Part 1.

# What to Trade



# While you could look through a list...

BackTester		Portfolios		RoboTrader																				
Welcome		Training		Home																				
VST DESC, Symbol ASC		Top 30	8283 Found		Find Symbol(s)																			
Company	Symbol	Exch.	Price	\$ Change																				
Enphase Engy	ENPH	xO	75.06	+1.90	+2.60																			
RenewableEngy	REGI	xO	39.68	+0.03	+0.08																			
K92 Mining	KNTNF	Q	5.45	+0.20	+3.81																			
Hovnanian Entp	HOV	N	34.31	+5.78	+20.26																			
Equinox Gold	EQX	xA	13.33	+1.09	+8.91																			
VipShop Hldgs	VIPS	xN	23.97	+1.38	+6.11																			
D R Horton Inc	DHI	xN	73.33	+1.94	+2.72																			
Teradyne Inc	TER	xO	91.98	+1.92	+2.13																			
Tesla Motors	TSLA	xO	1835.64	+184.93	+11.20																			
Digital Turbine	APPS	xO	25.90	+1.155	+4.67																			
Harmony Gld	HMY	xN	6.25	+0.30	+5.04																			
SolarEdge Tech	SEDG	xO	219.33	+0.12	+0.05																			
Univrsl ForPrd	UFPI	xO	63.31	+0.52	+0.83																			
Industry	Price	%PRC	\$ Change	Value	RV	RS	RT	VST	Stop	GRT	EPS	EY	P/E	GPE	DIV	DY	DS	DG	YSG	Open	High	Low	Range	Volum
Electronic (Semicdtr Eqp)	60.24	+1.58	+0.94	50.64	0.97	0.97	1.28	1.12	53.72	9	2.18	3.62	27.65	0.32	0.42	0.70	23	4	0.33	59.90	60.85	59.44	1.4091	55378

Or run a search to find a good stock...

BackTester Portfolios RoboTrader

Welcome Training Home

Searches

- Searches - Aggressive
- Searches - Bottom Fishing
- Searches - Candlesticks
- Searches - Conservative
- Searches - Model Portfolio A
- Searches - Model Portfolios
- Searches - Price-Volume
- Searches - Prudent
- Searches - Retirement
- Searches - Short
- Searches - Special Searches
- Searches - Speculative
- Searches - WFI Challenge
- Trends - Bottom Fishing
- Trends - Crossovers
- Trends - Divergences
- Trends - New Stuff
- Trends - Persistent Trends
- Trends - Short

Comments

Run Search

VST DESC, Symbol ASC

Parameters

	Date/Time	Parameter	Operator	Value
*				

Run a Search to Display Results

Instead, focus on one.  
Just trade the SPX index.



Company Name	Symbol	Price	Change	% Change
DJ Indu Avg	DJI	27,754.95	-23.121	-0.08%
NASDAQ Comp	IXIC	11,500	-25.740	-0.32%
S & P 500	SPX	3,500	-8.23	-0.23%
iShr Rus2000	IWM	158.86	-0.47	-0.30%
V V COMPOSITE	VVC	50.7722	-0.087	-0.17%

VectorVest at a Glance

Tracking 8,291 stocks

Buy	Sell	Hold
2,194	1,159	4,938
(26.5%)	(14.0%)	(59.6%)

VVC Price: \$50.77    BSR: 1.89  
VVC RT: 1.03    MTI: 1.61

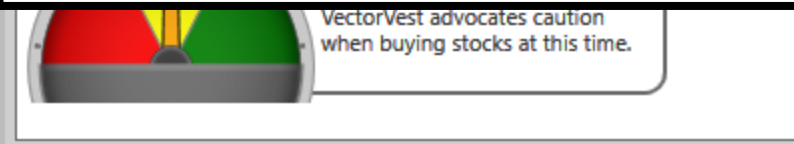
Top VST Stocks

Company Name	Symbol	Price	Change	% Change	VST
Enphase E	ENPH	75.55	0.39	0.52%	1.63
Digital Tur	APPS	28.00	1.40	5.26%	1.56
Hovnanian	HOV	33.71	0.49	1.48%	1.56
D R Horto	DHI	74.14	0.60	0.82%	1.55
Tesla Moto	TSLA	1,884.42	-2.6699	-0.14%	1.55

VectorVest Events

In-Person Events

Date	Event
August 27	The Ultimate Retirement Solution Di



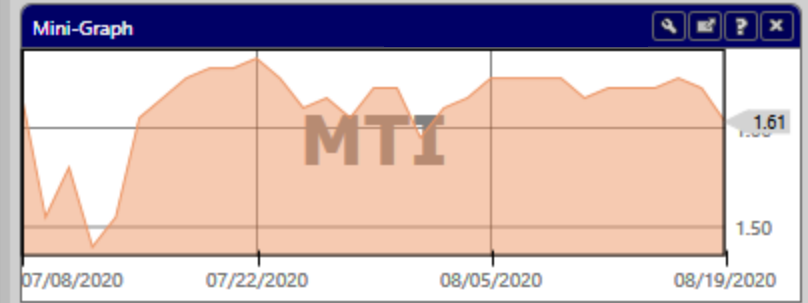
Color Guard

Date	Price	RT	BSR	MTI	Trend	Call
Aug 19	50.772 (Y)	1.03 (Y)	1.89 (Y)	1.61	UpUp	C/Up
Aug 18	50.859 (Y)	1.03 (Y)	2.01 (Y)	1.64	UpUp	C/Up
Aug 17	50.928 (G) ★	1.06 (Y)	2.37 (Y)	1.65	UpUp	C/Up
Aug 14	50.568 (Y)	1.06 (Y)	2.34 (Y)	1.64	UpUp	C/Up
Aug 13	50.672 (G) ★	1.07 (Y)	2.41 (Y)	1.64	UpUp	C/Up
Aug 12	50.624 (G) ★	1.07 (Y)	2.54 (Y)	1.64	UpUp	C/Up

Top RT Industries

Industry Name	Price	Change	% Change	RT
Building (Resident\	249.2613	-2.0544	-0.82%	1.63
Building (Wood Prod	34.062	0.722	2.17%	1.59
Retail (Home Furnis	25.5977	0.4067	1.61%	1.52
ETFs (Sector\Consm	79.0667	-0.1762	-0.22%	1.49
ETFs (Specialty\Envi	61.5343	0.0666	0.11%	1.49

Strategy



Top RT Sectors

Sector Name	Price	Change	% Change	RT
Building	83.1213	-0.3562	-0.43%	1.31
Instruments	115.3539	0.5672	0.49%	1.31
Container	36.4671	-0.0545	-0.15%	1.26
Auto & Truck	77.1716	-0.1808	-0.23%	1.25
Energy	18.6954	0.136	0.73%	1.22



# What is the SPX?



# What is the SPX?

An Index that tracks the 500 largest US publicly traded companies.



# Why only the SPX?





# Why only the SPX?

1. Reduce Analysis Time



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2. No Earnings or Dividend Worries



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3. No Large Gaps based on random news



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6. Tax Advantages



# Tax Advantages of Cash Indices

Index Options (SPX, etc.) are taxed at a  
60/40 Capital Gains Split.

60% of Profits at Long Term Rate  
40% at Short Term Rate

\* You should consult your own tax and accounting advisor if you have any questions.



# Part 2.

# Trade Concepts





# Trade with the Trend

More Likely to Continue  
in Direction of Trend



# During A Downtrend

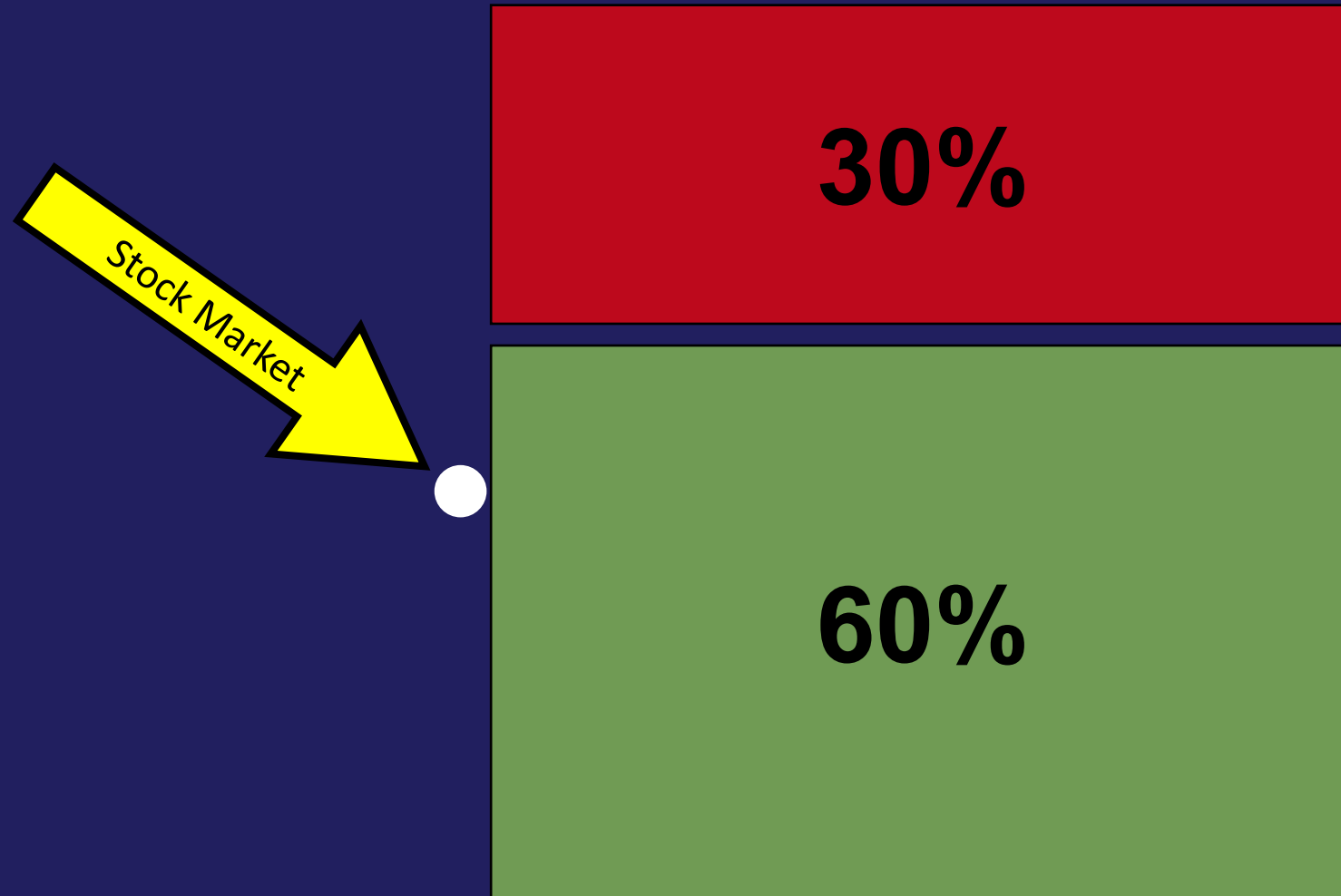


**Less likely to be up here.**

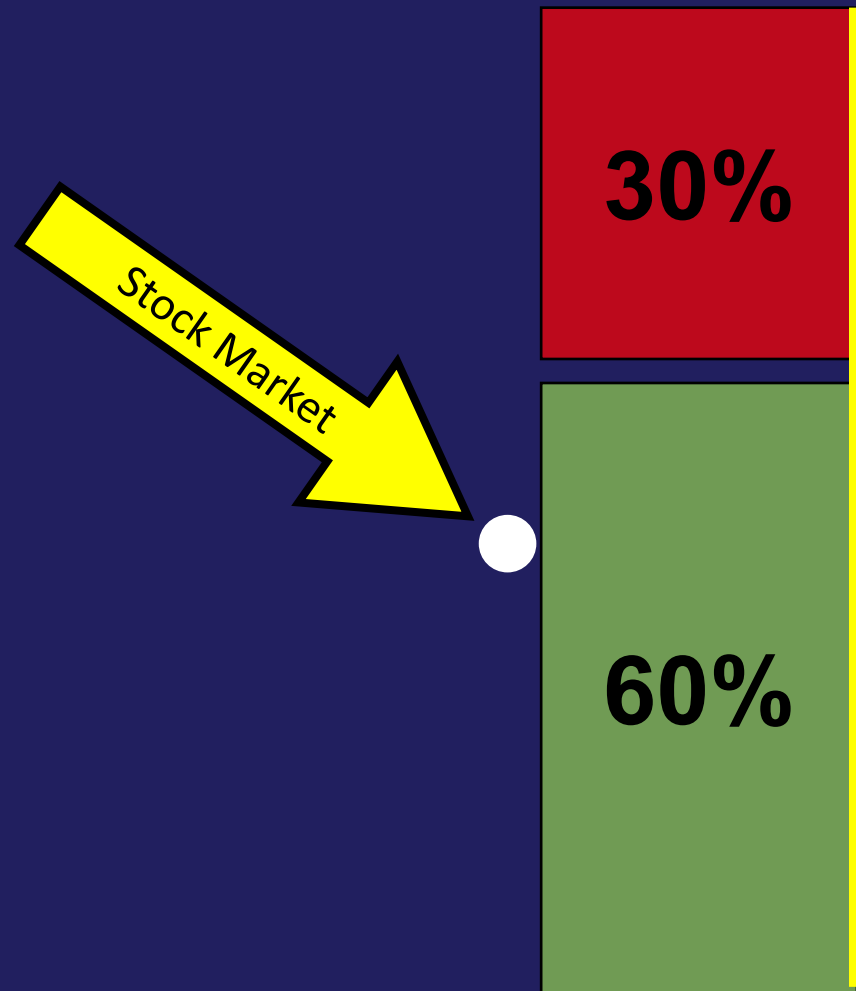
**More likely to be in this area.**



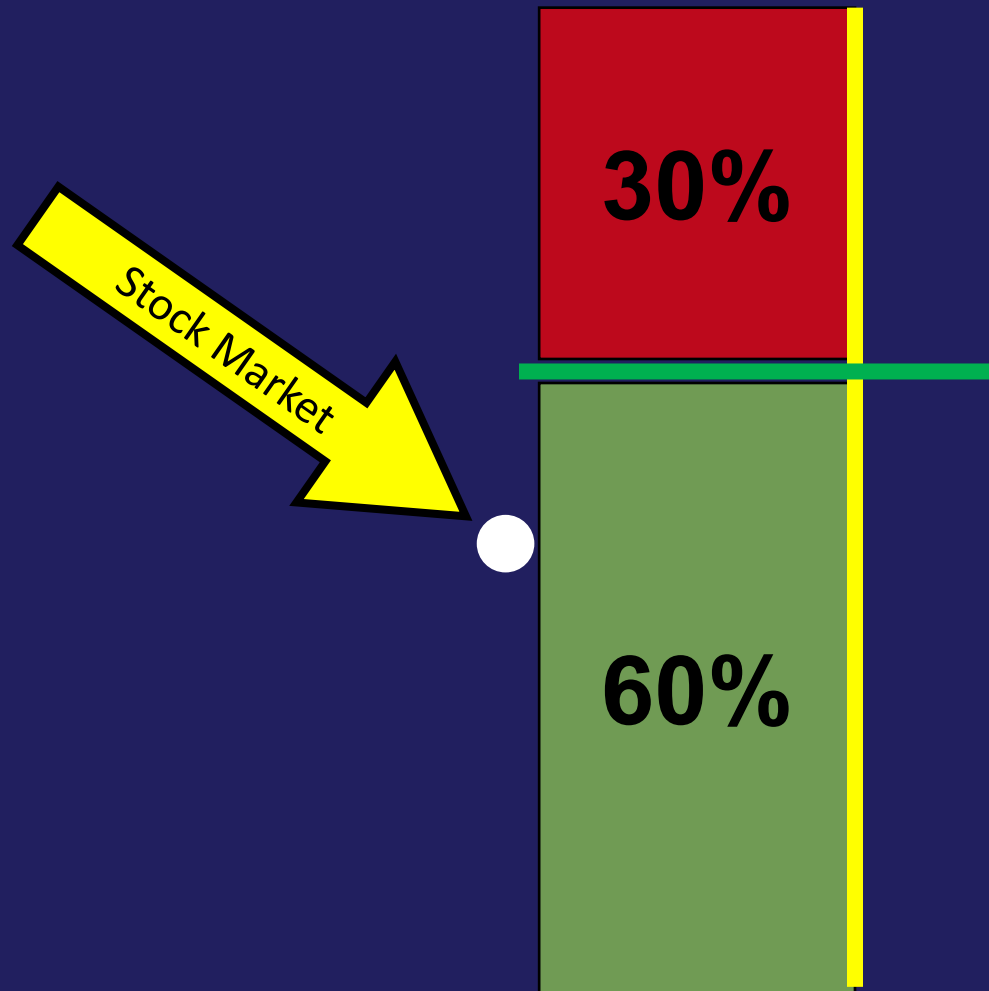
# During A Downtrend



# In the next 11-25 days.



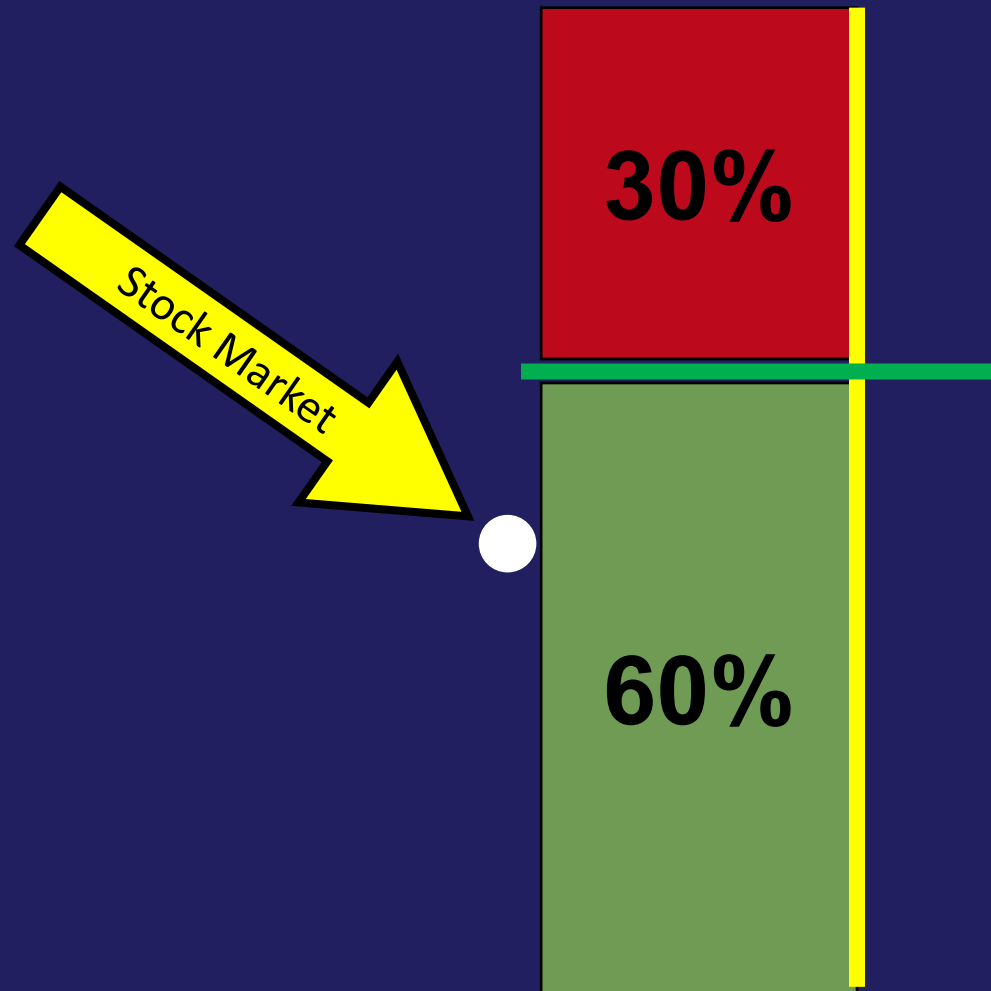
# In the next 11-25 days.



Most likely won't go above that price.



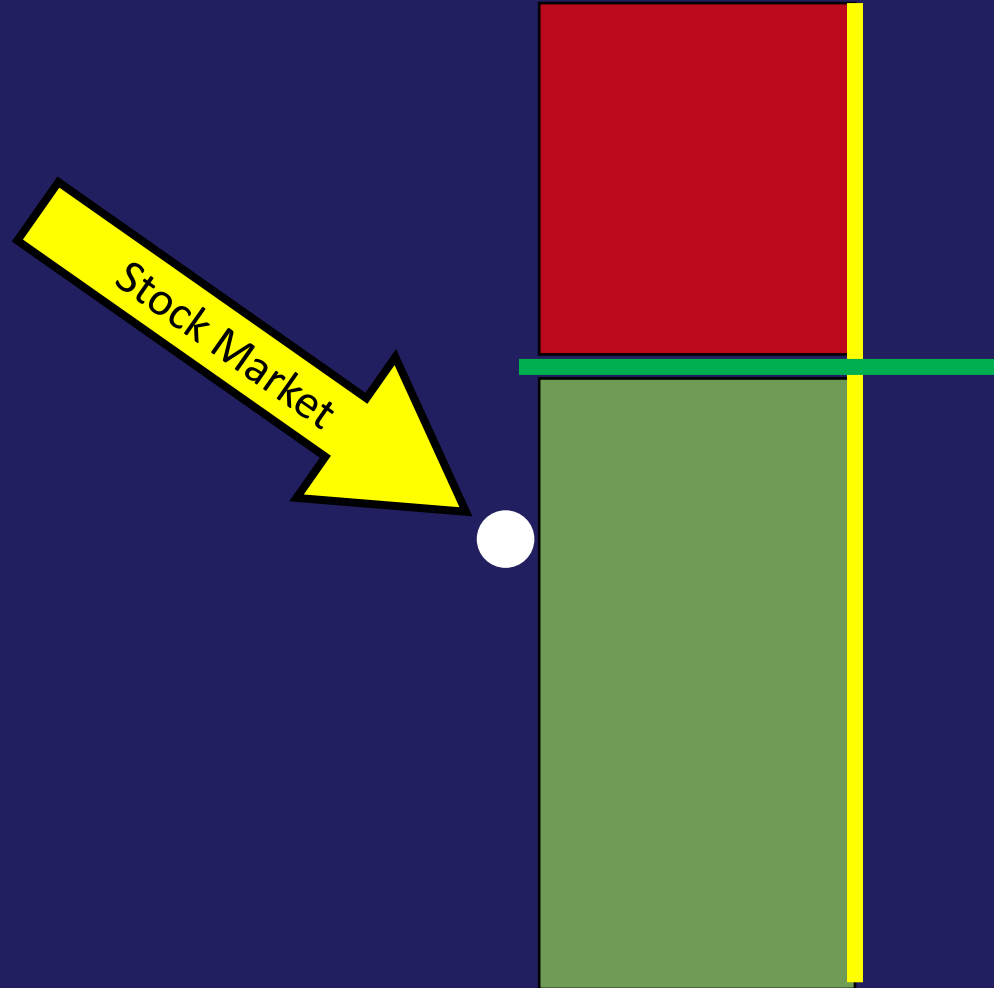
# In the next 25 days.



If it does, you exit the trade at a loss and move on.



# Bearish Trade



When Bearish, use a thing called **CALLS**.

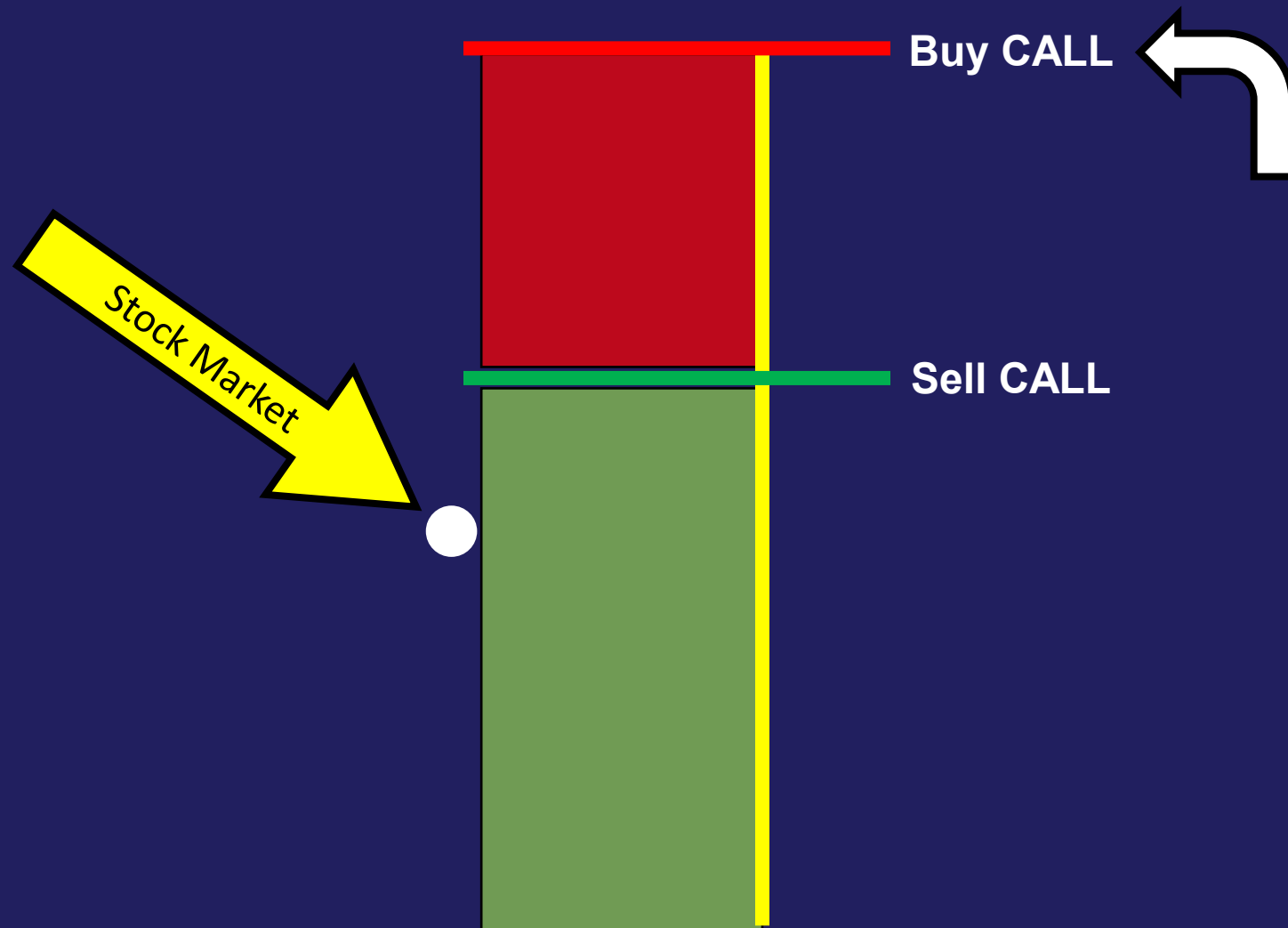


# Bearish Trade





# Bearish Trade



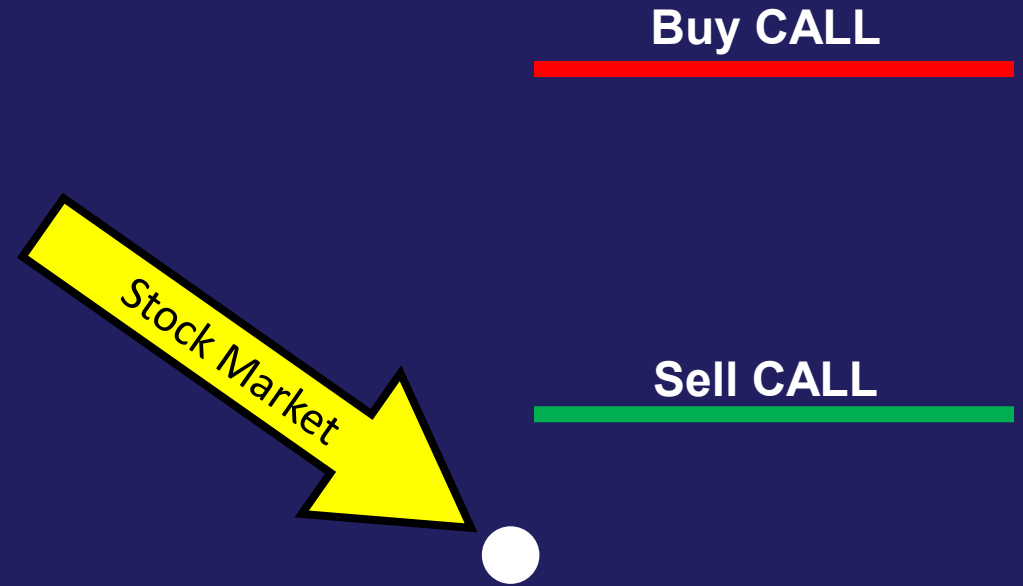
Remember, the CALL you buy, we refer to as your "insurance" because it protects you.



# Bullish Trade



# Bearish Trade



Calls													Puts													
BrkEven	ITM	Theta	Vega	Gamma	Delta	IV	OI	Vol	Net	Bid	Ask	Last	Strike	Last	Ask	Bid	Net	Vol	OI	IV	Delta	Gamma	Vega	Theta	ITM	BrkEven
37.2%	55.1%	-	-	0.4502	0.5498	-	30	0	0.00	122.40	124.40	131.30	3625.00	90.00	83.90	83.00	-2.34	24	318	-	-0.4218	0.0015	-	-	44.9%	32.9%
37.0%	54.3%	-	-	0.4576	0.5424	-	0	0		119.50	120.40		3630.00	96.34	85.90	85.20	0.07	10	217	-	-0.4576	0.5424	-	-	45.7%	33.3%
36.7%	53.6%	-	-	0.4650	0.5350	-	12	0	0.00	116.40	117.30	125.60	3635.00	97.37	87.80	87.10	-1.63	11	159	29.48	-0.4366	0.0015	3.4594	-2.3447	46.4%	33.7%
36.4%	52.8%	-2.4588	3.4684	0.0016	0.5581	28.43														29.70	-0.4445	0.0015	3.4700	-2.3673	47.2%	34.1%
36.1%	52.1%	-2.4575	3.4778	0.0016	0.5503	28.35														29.33	-0.4519	0.0015	3.4787	-2.3420	47.9%	34.5%
35.9%	51.4%	-2.4506	3.4859	0.0016	0.5423	28.21														29.20	-0.4596	0.0016	3.4864	-2.3357	48.6%	34.9%
35.6%	50.6%	-2.4487	3.4927	0.0016	0.5343	28.16														29.14	-0.4674	0.0016	3.4929	-2.3325	49.4%	35.3%
35.3%	49.9%	-2.4432	3.4981	0.0016	0.5263	28.07														28.98	-0.4752	0.0016	3.4981	-2.3222	50.1%	35.8%
35.0%	49.1%	-2.4373	3.5021	0.0016	0.5182	27.98														28.88	-0.4831	0.0016	3.5019	-2.3149	50.9%	36.2%
34.7%	48.4%	-2.4287	3.5046	0.0016	0.5100	27.88														28.85	-0.4910	0.0016	3.5045	-2.3122	51.6%	36.5%
34.4%	47.7%	-2.4224	3.5056	0.0016	0.5018	27.81														28.71	-0.4991	0.0016	3.5056	-2.3000	52.3%	36.9%
34.1%	46.9%	-2.4124	3.5052	0.0016	0.4936	27.71														28.68	-0.5070	0.0016	3.5054	-2.2963	53.1%	37.3%
33.8%	46.2%	-2.3983	3.5033	0.0016	0.4852	27.58														28.54	-0.5152	0.0016	3.5037	-2.2809	53.8%	37.7%
33.4%	45.5%	-2.3937	3.4999	0.0016	0.4770	27.57														28.48	-0.5232	0.0016	3.5007	-2.2726	54.5%	38.1%
33.1%	44.7%	-2.3794	3.4949	0.0016	0.4687	27.46														28.43	-0.5313	0.0016	3.4962	-2.2640	55.3%	38.4%
32.8%	44.0%	-	-	0.5608	0.4392	-														28.35	-0.5394	0.0016	3.4903	-2.2515	56.0%	38.8%
32.5%	43.3%	-2.3532	3.4802	0.0017	0.4519	27.29														28.27	-0.5475	0.0016	3.4829	-2.2389	56.7%	39.1%
32.1%	42.6%	-2.3368	3.4705	0.0017	0.4435	27.20														28.17	-0.5557	0.0016	3.4739	-2.2227	57.4%	39.5%
31.8%	41.8%	-2.3237	3.4593	0.0017	0.4352	27.15														28.09	-0.5639	0.0016	3.4636	-2.2071	58.2%	39.8%
31.4%	41.1%	-2.3095	3.4466	0.0016	0.4268	27.09														28.02	-0.5721	0.0016	3.4518	-2.1926	58.9%	40.2%
31.1%	40.4%	-2.2872	3.4318	0.0016	0.4183	26.96														27.92	-0.5803	0.0016	3.4383	-2.1735	59.6%	40.5%
30.7%	39.7%	-2.2699	3.4158	0.0016	0.4099	26.89														27.88	-0.5884	0.0016	3.4238	-2.1587	60.3%	40.8%
30.4%	39.0%	-2.2536	3.3986	0.0016	0.4016	26.84														27.65	-0.5973	0.0016	3.4062	-2.1279	61.0%	41.2%
30.0%	38.3%	-2.2335	3.3794	0.0016	0.3933	26.77														27.72	-0.6048	0.0016	3.3898	-2.1207	61.7%	41.4%
29.6%	37.6%	-2.2147	3.3589	0.0016	0.3849	26.71														27.66	-0.6129	0.0016	3.3708	-2.1017	62.4%	41.7%
29.3%	36.9%	-2.1886	3.3361	0.0016	0.3764	26.59														27.58	-0.6211	0.0016	3.3500	-2.0798	63.1%	42.2%
28.9%	36.3%	-2.1657	3.3122	0.0016	0.3681	26.52														27.51	-0.6291	0.0016	3.3281	-2.0581	63.7%	42.3%
28.5%	35.6%	-2.1471	3.2877	0.0016	0.3600	26.49														27.46	-0.6371	0.0016	3.3050	-2.0378	64.4%	42.6%
28.2%	34.9%	-2.1204	3.2605	0.0016	0.3517	26.39														27.03	-0.6473	0.0016	3.2734	-1.9821	65.1%	43.1%
27.8%	34.3%	-2.0978	3.2327	0.0016	0.3436	26.34														27.34	-0.6531	0.0016	3.2543	-1.9918	65.7%	43.2%
27.4%	33.6%	-2.0721	3.2030	0.0016	0.3354	26.27														27.28	-0.6610	0.0015	3.2272	-1.9689	66.4%	43.4%
27.0%	32.9%	-2.0429	3.1711	0.0016	0.3271	26.18	13	14	-9.30	47.40	48.10	43.88	3780.00	180.76	163.90	163.00	11.69	103	174	27.22	-0.6689	0.0015	3.1985	-1.9433	67.1%	43.7%
26.6%	32.3%	-2.0210	3.1401	0.0016	0.3193	26.16	183	4	-4.10	45.70	46.40	47.50	3785.00	155.64	167.10	166.30	-15.32	4	9	27.13	-0.6769	0.0015	3.1678	-1.9153	67.7%	43.9%
26.2%	31.7%	-1.9942	3.1068	0.0015	0.3115	26.10	154	12	-10.42	44.20	44.80	40.68	3790.00	163.38	170.40	169.40	0.00	0	164	27.05	-0.6849	0.0015	3.1361	-1.8879	68.3%	44.2%

Options have a built-in statistical probability.

Delta or an ITM% can be used.

# Probability

A Delta of .50 or 50 indicates a probability of 50% that the strike price will be in the money at expiration.



# Probability

In other words...

If you construct a trade around a 50 Delta,  
you have a statistical 50/50 chance of  
success.



# Part 3.

# Under Standing Risk



***One bad trade wipes out a bunch of winners***



***It's hard to recover losses***





# Control Your Risk:

The enemy of any income trader is to take losses that far exceed the average gain.



# Risk Management

## SPX Income Trading

Risk:Reward of 1:1

### Example:

- Win \$1,500 on a winner
- Lose \$1,500 on a loser



# Risk Management

## SPX Income Trading

Risk:Reward combined with Probability is  
how we make money.



**How do you make  
money???**



**>50% Winners  
and good risk to reward**



# Risk Management

## 60% Winners But...

W	W	W	L	L	W	L	W	W	W
L	L	L	W	W	L	W	L	W	W

You can still have a string of losers.



**In A Typical Year at 60%**

**32 winners**

**20 losers**

**Accept it.**



# Cardinal Rule

Only risk losing 3% of  
your total account on  
each trade





# Risk Management Mantra

Live to Trade  
Another Day



# Max Risk Per Trade

Account Size	3% Max Risk Per Trade
\$5,000	\$150
\$10,000	\$300
\$15,000	\$450
\$30,000	\$900
\$50,000	\$1,500
\$75,000	\$2,250
\$100,000	\$3,000
\$125,000	\$3,750
\$150,000	\$4,500



# Run the Numbers

60% Success Rate based on Delta.

100 Trades

60 Winners and 40 Losers

Avg Gain per winner 150.00

Avg Loss per loser 150.00



# Run the Numbers

60% Success Rate based on Delta.

60 Winners = \$9000.00 Winners

40 Losers = \$6000.00 Losses

This Works.



# Run the Numbers

80% Success Rate based on Delta.

100 Trades

60 Winners and 40 Losers

Avg Gain per winner 150.00

Avg Loss per loser 750.00



# Run the Numbers

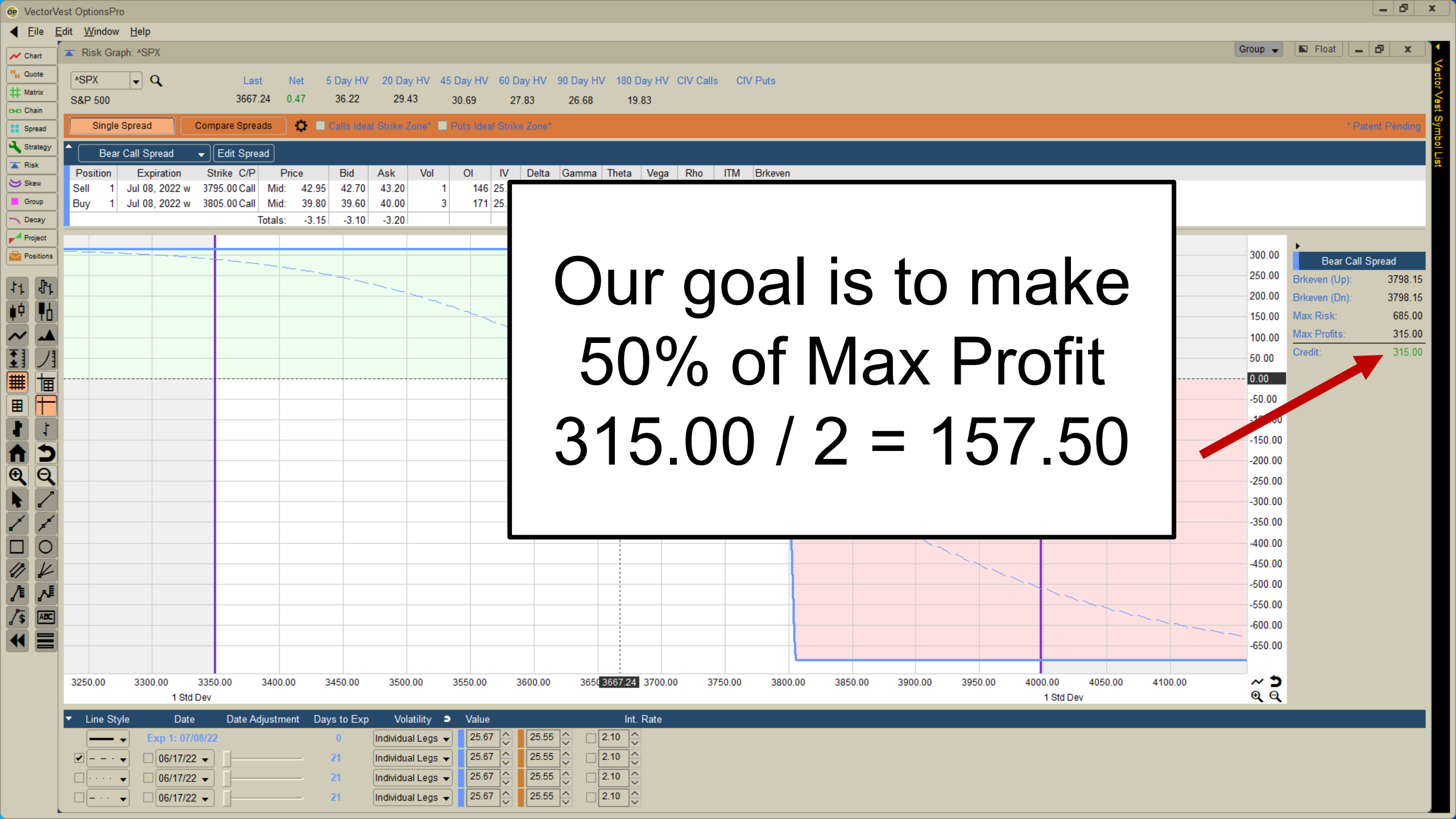
60% Success Rate based on Delta.

80 Winners = \$12000.00 Winners

20 Losers = \$15000.00 Losses

This doesn't work.





Risk Graph: ^SPX

Quote: ^SPX Last: 3667.24 Net: 0.47 5 Day HV: 36.22 20 Day HV: 29.43 45 Day HV: 30.69 60 Day HV: 27.83 90 Day HV: 26.68 180 Day HV: 19.83 CIV Calls CIV Puts

S&P 500

Single Spread Compare Spreads Calls Ideal Strike Zone\* Puts Ideal Strike Zone\* \* Patent Pending

Bear Call Spread Edit Spread

Position	Expiration	Strike	C/P	Price	Bid	Ask	Vol	OI	IV	Delta	Gamma	Theta	Vega	Rho	ITM	Brkeven
Sell	1 Jul 08, 2022 w	3795.00	Call	Mid: 42.95	42.70	43.20	1	146	25.72	0.3068	0.0016	-1.9540	3.0891	0.6225	31.5%	26.3%
Buy	1 Jul 08, 2022 w	3805.00	Call	Mid: 39.80	39.60	40.00	3	171	25.57	0.2909	0.0015	-1.8952	3.0152	0.5908	30.2%	25.5%
Totals:				-3.15	-3.10	-3.20				-0.0159	-0.0000	0.0588	-0.0739	-0.0317		



Bear Call Spread

- Brkeven (Up): 3798.15
- Brkeven (Dn): 3798.15
- Max Risk: 685.00
- Max Profits: 315.00
- Credit: 315.00

We exit if the trade passes the strike we sold, 3795.00



Risk Graph: ^SPX

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Buy	1 Jul 08, 2022 w	3805.00	Call	Mid: 39.80	39.60	40.00	3	171	25.57	0.2909	0.0015	-1.8952	3.0152	0.5908	30.2%	25.5%
Totals:				-3.15	-3.10	-3.20				-0.0159	-0.0000	0.0588	-0.0739	-0.0317		



We would lose 205.00

Individual Legs

21	06/17/22	Individual Legs	25.67	25.55	2.10
21	06/17/22	Individual Legs	25.67	25.55	2.10
21	06/17/22	Individual Legs	25.67	25.55	2.10

Risk Graph: ^SPX

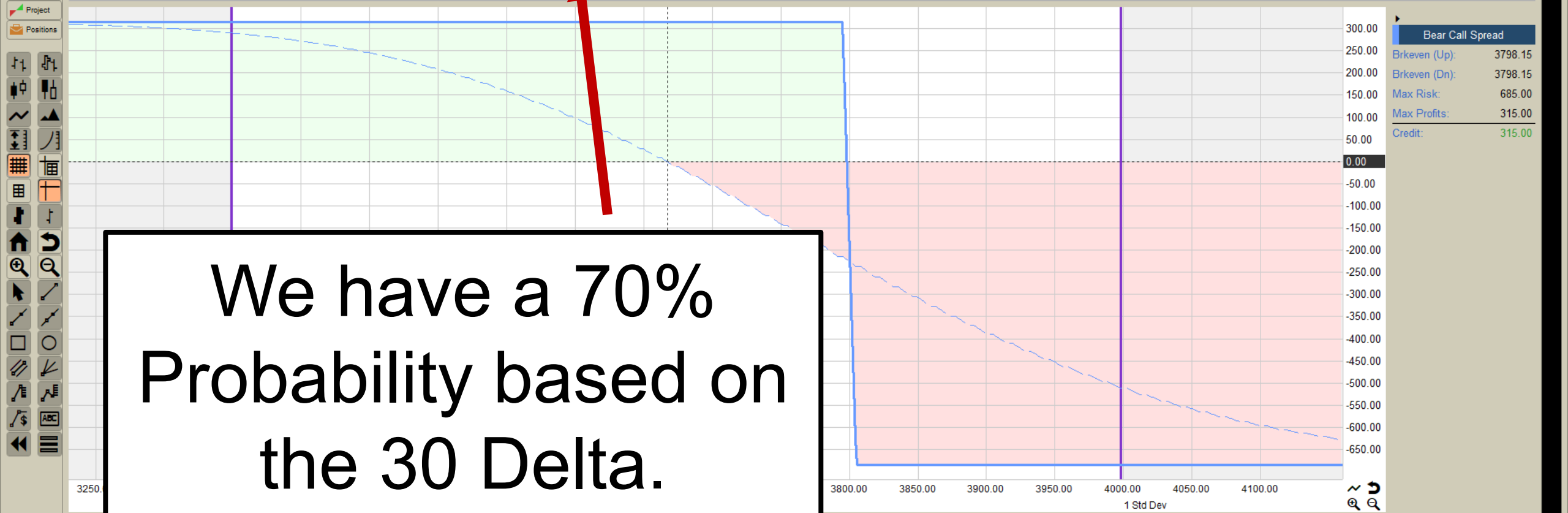
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Totals:				-3.15	-3.10	-3.20				-0.059	-0.0000	0.0588	-0.0739	-0.0317		



Bear Call Spread

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- Credit: 315.00

We have a 70% Probability based on the 30 Delta.

Line Style	Date	Date Adjustment	Days to Exp	Volatility	Value	Int. Rate
---	Exp 1: 07/08/22		0	Individual Legs	25.67	2.10
---	06/17/22		21	Individual Legs	25.67	2.10
---	06/17/22		21	Individual Legs	25.67	2.10
---	06/17/22		21	Individual Legs	25.67	2.10

# Run the Numbers

70% Success Rate based on Delta.

70 Winners = \$11025.00 Winners (157.50 X 70)

30 Losers = \$6150.00 Losses (205.00 X 30)

This works!



# Run the Numbers

If we took 50 trades per year it would take 2 years to complete 100 trades.

Trading 1 Contract our account would go from \$5000.00 to \$9875.00 in 2 Years.

In 15 minutes per week.



# The Last 7 Years



**These are the building blocks of our  
income approach we use in both the  
Options Paycheck Experience and  
our URS program.**

