# How to Leverage Your Money with Options



#### Our Plan:

- >What is an Option
- Stock versus Call
- >Understand the Key Terms
- >When to Trade Options



## Big Mistake To Avoid:

Trying to learn *everything* about *everything* all at once.



# What is an option?



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#### **Option Seller**

Gets paid but takes on obligations.



#### **Option Buyer**

Pays for the right to buy or sell a stock.





## Call Option

## Put Option



#### **Option Seller**

### **Option Buyer**

"I have obligations to SELL the stock."

"I have the right to buy the stock."







✓ Price

✓ Expiration

✓ Premium







"If exercised, I have the obligation to sell 100 shares of MSFT."

"I have the right to buy 100 shares of MSFT."



"If exercised, I have the obligation to sell 100 shares of MSFT for \$150."

"I have the right to buy 100 shares of MSFT at \$150."



"My obligations end the 3<sup>rd</sup> Friday of February."

"My rights expire the 3<sup>rd</sup> Friday of February."



"You'll pay me \$610."

"I'll pay \$6.10 per share or \$610 for this."



## Stock vs Call

(the power of leverage)



# Buying a Stock













#### Buy Stocks Long Example

Stock Price	Initial Cost of 100 shares @ \$130/share	Cash if Sold	Profit/Loss
\$120			
\$125			
\$130			
\$135			
\$140			





#### **Buy Stocks Long Example** Initial Cost of 100 shares Stock Price Cash if Sold Profit/Loss @ \$130/share \$120 (\$13,000) \$125 (\$13,000) \$130 (\$13,000) \$135 (\$13,000) \$140 (\$13,000)





Buy Stocks Long Example			
Stock Price	Initial Cost of 100 shares @ \$130/share	Cash if Sold	Profit/Loss
\$120	(\$13,000)		
\$125	(\$13,000)		
\$130	(\$13,000)	\$13,000	\$0
\$135	(\$13,000)		
\$140	(\$13,000)		





Buy Stocks Long Example			
Stock Price	Initial Cost of 100 shares @ \$130/share	Cash if Sold	Profit/Loss
\$120	(\$13,000)		
\$125	(\$13,000)	\$12,500	(\$500)
\$130	(\$13,000)	\$13,000	\$0
\$135	(\$13,000)		
\$140	(\$13,000)		





Buy Stocks Long Example			
Stock Price	Initial Cost of 100 shares @ \$130/share	Cash if Sold	Profit/Loss
\$120	(\$13,000)	\$12,000	(\$1,000)
\$125	(\$13,000)	\$12,500	(\$500)
\$130	(\$13,000)	\$13,000	\$0
\$135	(\$13,000)		
\$140	(\$13,000)		





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\$135	(\$13,000)	\$13,500	\$500
\$140	(\$13,000)		

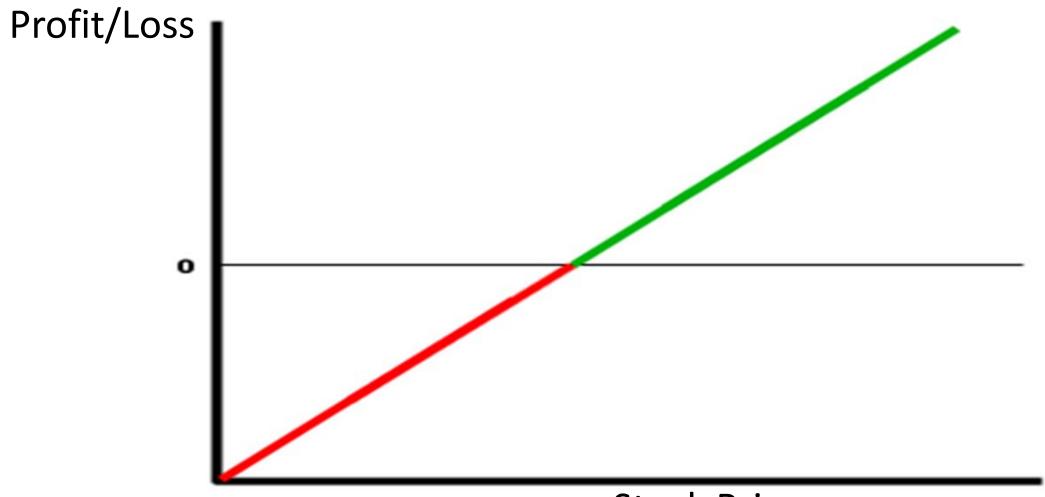




Buy Stocks Long Example			
Stock Price	Initial Cost of 100 shares @ \$130/share	Cash if Sold	Profit/Loss
\$120	(\$13,000)	\$12,000	(\$1,000)
\$125	(\$13,000)	\$12,500	(\$500)
\$130	(\$13,000)	\$13,000	\$0
\$135	(\$13,000)	\$13,500	\$500
\$140	(\$13,000)	\$14,000	\$1,000

What is maximum profit? **Unlimited** What is maximum risk? **\$13,000** 

### Long Stock (i.e. Buy Stock)





# Buying a Call



















#### Buying a Call Example

Stock Price	Initial Cost of 1 AAPL 130 Call option	Option Value	Profit/Loss
\$120			
\$125			
\$130			
\$135			
\$140			





#### **Buying a Call Example** Initial Cost of 1 AAPL 130 **Option Value** Stock Price Profit/Loss Call option \$120 (\$365) \$125 (\$365) \$130 (\$365) \$135 (\$365) \$140 (\$365)





Buying a Call Example				
Stock Price	Initial Cost of 1 AAPL 130 Call option	Option Value	Profit/Loss	
\$120	(\$365)			
\$125	(\$365)			
\$130	(\$365)	\$0	(\$365)	
\$135	(\$365)			
\$140	(\$365)			





Buying a Call Example				
Stock Price	Initial Cost of 1 AAPL 130 Call option	Option Value	Profit/Loss	
\$120	(\$365)			
\$125	(\$365)	\$0	(\$365)	
\$130	(\$365)	\$0	(\$365)	
\$135	(\$365)			
\$140	(\$365)			





Buying a Call Example				
Stock Price	Initial Cost of 1 AAPL 130 Call option	Option Value	Profit/Loss	
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\$125	(\$365)	\$0	(\$365)	
\$130	(\$365)	\$0	(\$365)	
\$135	(\$365)			
\$140	(\$365)			





Buying a Call Example				
Stock Price	Initial Cost of 1 AAPL 130 Call option	Option Value	Profit/Loss	
\$120	(\$365)	\$0	(\$365)	
\$125	(\$365)	\$0	(\$365)	
\$130	(\$365)	\$0	(\$365)	
\$135	(\$365)	\$500	\$135	
\$140	(\$365)			





Buying a Call Example				
Stock Price	Initial Cost of 1 AAPL 130 Call option	Option Value	Profit/Loss	
\$120	(\$365)	\$0	(\$365)	
\$125	(\$365)	\$0	(\$365)	
\$130	(\$365)	\$0	(\$365)	
\$135	(\$365)	\$500	\$135	
\$140	(\$365)	\$1,000	\$635	

What is maximum profit? **Unlimited** What is maximum risk? \$365









AAPL trade	Initial Cost Feb 6 <sup>th</sup>	Value March 1 <sup>st</sup>	Net Profit March 1 <sup>st</sup>	% Gain





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100 shares	(\$12,973)	\$13,979	\$1,006	7.7%





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100 shares	(\$12,973)	\$13,979	\$1,006	7.7%
1 contract	(\$365)	\$1,080	\$715	195%





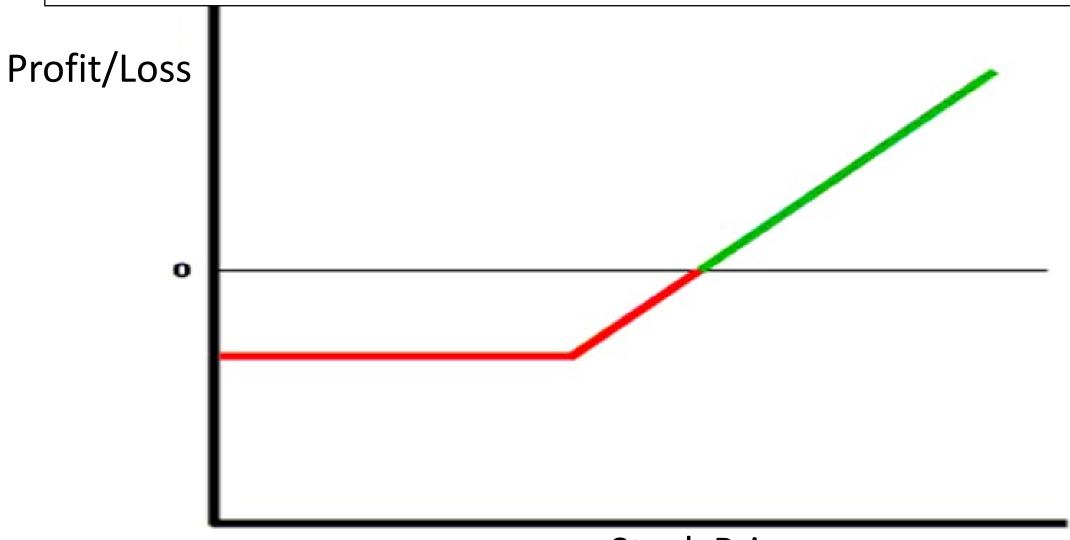
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100 shares	(\$12,973)	\$13,979	\$1,006	7.7%
1 contract	(\$365)	\$1,080	\$715	195%
3 contracts	(\$1,095)	\$3,240	\$2,145	195%





AAPL trade	Initial Cost Feb 6 <sup>th</sup>	Value March 1 <sup>st</sup>	Net Profit March 1 <sup>st</sup>	% Gain
100 shares	(\$12,973)	\$13,979	\$1,006	7.7%
1 contract	(\$365)	\$1,080	\$715	195%
3 contracts	(\$1,095)	\$3,240	\$2,145	195%
10 contracts	(\$3,650)	\$10,800	\$7,150	195%

## Long Call (i.e. Buy Call)





## Key Terms of Options



## Options Contract

Each option contract controls 100 shares of stock.

1 contract = 100 shares 10 contracts = 1,000 shares

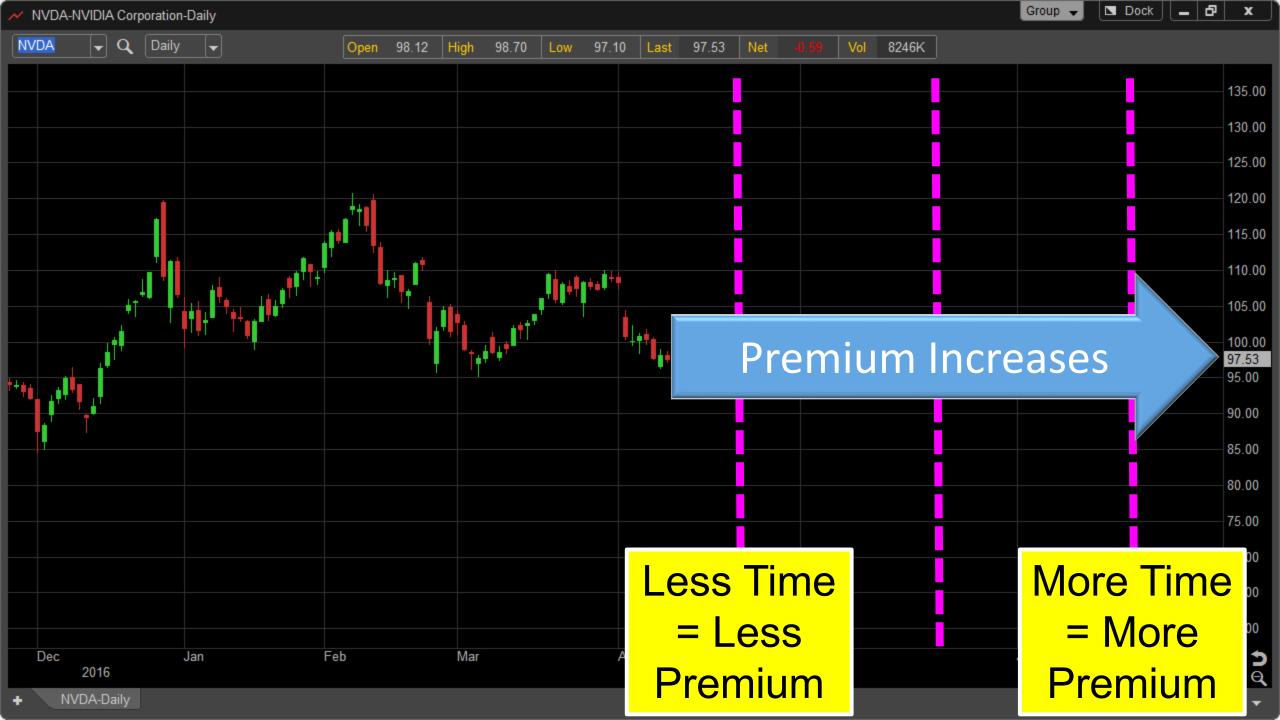


## Expiration Date

The date on which the buyer of the option ceases to have rights.







## Expiration Date

The date on which the buyer of the option ceases to have rights.

Less Time = Less Premium More Time = More Premium

Time Value decreases quickly as expiration approaches.



### Strike Price

The price at which the buyer & seller agree to exchange the stock if the buyer decides to exercise his option.





















# When to Trade Options



## Core Philosophy:

Buy Rising Stocks In A Rising Market



Sell Falling Stocks In A Falling Market



## Core Options Philosophy:

Bullish Trades on Rising Stocks
In A Rising Market

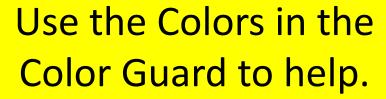


Bearish Trades on Falling Stocks
In A Falling Market



BackTester

**Portfolios** 



#### **Green Light with MTI** & BSR rising = Bullish

#### Red Light with MTI & BSR falling = Bearish

Momo Inc	MOMO	38.18	0.32	0.85 %	1.59
Nat'l Beve	FIZZ	85.60	0.05	0.06 %	1.51
Auxilio	AUXO	6.30	0.10	1.68 %	1.48
Coherent	COHR	192.79			1.44
Pampa En	PAM	58.27	0.02	0.03 %	1.44

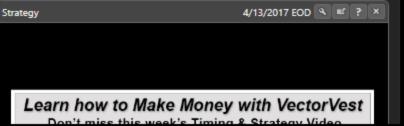
VectorVest Events	Market Close on 4/13/2017 🤏 🗾 ? 🔻
Live Events	<b>.</b>
Date	Event
April 20	Executive Premier Workshop
April 20	Executive Premier Workshop
May 4	Worry-Free Investing Seminar



UniSearch



Industry Name	Price	Change	% Change	RT
Retail (Major Chains)	60.31	-0.33	-0.54 %	1.39
Business Svc (Schoo	27.64	0.02	0.07 %	1.22
Personal (Soap & Clr	55.58	-0.28	-0.50 %	1.22
Market (ClsdEndFnds	12.67			1.20
Computer (Graphics)	64.76	-0.24	-0.36 %	1.19





Watchdog

Derby

Views



Sector Name	Price	Change	% Change	RT
Utility	38.87	-0.27	-0.69 %	1.14
Market	218.63			1.08
Real Estate Manager	36.80	-0.02	-0.05 %	1.08
Leisure	33.15			1.04
ETFs	46.76	-0.22	-0.47 %	1.03





**Tools** 

## Case Study







## Today You Learned:

- >What an Option Is
- >Stock versus Option
- >Key Terms & Market Direction
- >The Power of Leverage





## The Options JumpStarter

Module	Module	Module	Module	Module	Module
Option Foundation Builder	Trade Set-Up Calls	Trade Set-Up Puts	Trade Selection	Trade Management	Trade Execution
Focus on the Most Important	Profit System for Up Markets	Profit System for Down Markets	Pick the Best Candidate	Be Prepared. Know What to Do.	Ready. Set. Trade.
☑ Building Block Matrix ☑ Price/Value Calculator ☑ Sweet Spot Identifier	☑ Prepare for Blastoff ☑ Successful Set-Ups ☑ Know Your Rights	☑ Prepare for Blastoff ☑ Successful Set-Ups ☑ Know Your Rights	☑ Pattern Identifier ☑ Stock Filter ☑ Option Criteria	☑ Set Objectives ☑ Profit Targets ☑ Exit Criteria	☑ How to Enter Trades ☑ How to Exit Trades ☑ Trading Checklist





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